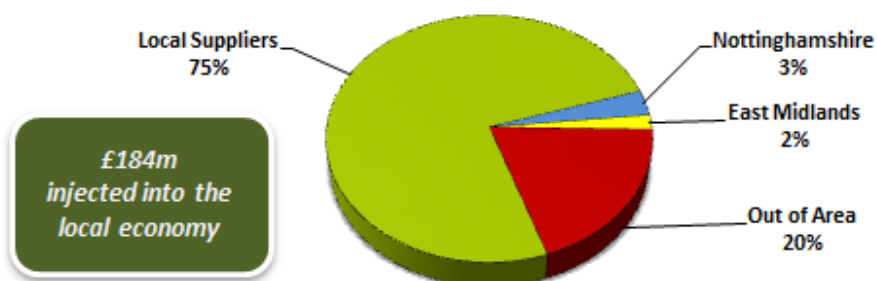


## Appendix 1 - Procurement Strategy Key Achievements 2015/16

### PROCUREMENT - HEADLINE ACHIEVEMENTS (2015/16)

#### Investment in Local Economy - Contracts Awarded (2015/16)



#### Procurement Activity (2015/16)

Activity	Total
Contracts awarded	331
Total value (awarded contracts)	£243.8m



*75% of total contract value awarded to local suppliers (target: 50%)*

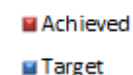
#### Income and savings (2015/16)

Annual Value of Awarded Contracts	Savings Achieved (Annualized)	Income from Concessions & Commercial Activity (Annualized)
£79,700,000	£1,790,081	£2,018,960

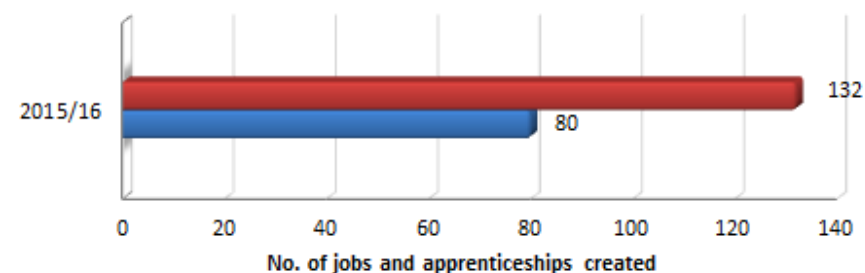
N.B. Includes recurrent spend only, excluding social care contracts affected by changes to the National Minimum Wage



*Savings equating to 8.5% of recurrent spend*



#### New jobs and apprenticeships created for local people (2015/16)



## **Category Management key achievements**

### ***Construction and Major Projects***

- In construction 66 contracts were awarded (valued at £43m); a further 47 contracts are currently in the pipeline, valued at £192m.
- Annual savings of £364,475 achieved in Construction and Major Projects; equating to savings in excess of £500,000 over the next four years
- In construction 30% of contracts awarded to businesses within Nottinghamshire. BESTBuild, a social enterprise based in Broxtowe, appointed to the £12m Minor Works framework
- In construction 46.5 FTE employment and training opportunities were created, including 14 Apprentices

### ***Social Care & Support / Community, Health and Education***

- 92% of the value of contracts awarded in the Social Care and Support Category was with local suppliers. In the Community, Health and Education category 98% of contract value awarded was with local suppliers.
- Total savings of £746,500 were achieved through the procurement of commissioned services; including Financial Vulnerability services, Home Safety and Improvement Service, Domestic Violence and Sexual Health Services
- Homecare – From April 2015 to March 2016, 63 unemployed Nottingham citizens secured entry level employment with contracted homecare providers through the Nottingham Jobs Hub
- Substance Misuse – large value, high profile procurement for Integrated Drug & Alcohol, Sexual Health & Needle Exchange and Family Support Service on behalf of CDP, to make financial savings year on year and introducing a Payment by Results model. Excellent feedback was received on the work of the team and outcomes delivered.
- Opportunity Nottingham Partnership procurement services delivered; raising the profile of the Procurement Team as a commercial entity and generating income of over £11,000 in 2015/16. The Council was a finalist in the GO Excellence in Public Procurement Awards 2016/17 for this project.

### ***Corporate and Professional Services***

- Photocopiers/MFD - £300k per annum saving through procurement
- Cleaning Consumables procurement – contract (value £400k per annum) awarded to a City supplier; e-auction reduced costs by 20% from £500K per annum.

- Fresh Fruit & Vegetables – through the procurement process the contract (value £300k per annum) was awarded to a City supplier from the previous supplier outside Nottinghamshire and a saving of £140k per annum was achieved.
- Old Market Square Summer and Winter Concession contract – increased income to £470k over 5 years plus additional benefits including: (at Christmas) new ice rink; themed bar; 'ice bar' and 'ice slide'; Christmas light switch-on event and ice festival including ice sculpture exhibition and (in summer) outdoor cinema; new water based attractions/rides.

### ***Transport and Environment***

- Solar panels - procurement has realised a saving of £200k (20%) against a lifetime contract value of £1m
- Pay on foot parking meter contract - £48k (9.5%) procurement saving made against a total contract value/budget of £530k.